

QUEENSTOWN, LAKEFRONT

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To whom it may concern,

Global Net is a large ski tour operator for the inbound Japan market and I have been dealing with Hiro Ueda for 8 years.

They book approximately 500 room nights each ski season at the Copthorne Hotel and Resort Queenstown Lakefront each ski season.

They look after the Japanese ski racing team as well as the Japan Ski National Team.

I would like to confirm that Hiro Ueda is familiar with the Japanese Ski Market and I can see evidence of his knowledge of the market which has helped him develop the above business with this hotel. I wish him every success with his future endeavors.

Yours Sincerely,

Robert Oakes General Manager

Copthorne Hotel and Resort Queenstown Lakefront